## BALANCE SHEET

Quarter 3/ 2009
As at June 30th, 2009
Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 958,962,929,965 | 1,696,701,474,121 |
| I. Cash and cash equivalents | 110 | V. 1 | 208,748,552,820 | 82,650,055,508 |
| 1. Cash | 111 |  | 208,748,552,820 | 82,650,055,508 |
| 2. Cash equivalents | 112 |  | - | - |
| II. Short-term financial investments | 120 |  | 11,614,213,377 | 5,723,536,000 |
| 1. Short-term investments | 121 | V. 2 | 17,163,048,414 | 19,191,393,280 |
| 2. Provision for devaluation of short-term security investments | 129 | V. 3 | $(5,548,835,037)$ | (13,467,857,280) |
| III. Receivables | 130 |  | 274,840,028,628 | 478,674,045,319 |
| 1. Trade accounts receivables | 131 | V. 4 | 136,492,553,475 | 176,821,735,485 |
| 2. Advances to suppliers | 132 | V. 5 | 136,381,318,883 | 275,629,340,382 |
| 3. Short-term internal receivables | 133 |  | - - |  |
| 4. Receivable in accordance with contracts in progress | 134 |  | - |  |
| 5. Other receivables | 135 | V. 6 | 1,966,156,270 | 26,222,969,452 |
| 6. Provision for short-term bad receivables | 139 |  |  |  |
| IV. Inventories | 140 |  | 363,266,437,446 | 1,128,951,153,694 |
| 1. Inventories | 141 | V. 7 | 363,266,437,446 | 1,128,951,153,694 |
| 2. Provision for devaluation of inventories | 149 |  | - |  |
| V. Other short-term assets | 150 |  | 100,493,697,694 | 702,683,600 |
| 1. Short-term prepaid expenses | 151 |  | 4,355,787,753 |  |
| 2. VAT deductible | 152 |  | 95,062,265,194 |  |
| 3. Tax and accounts receivable from State budget | 154 |  | - | - |
| 4. Other short-term assets | 158 |  | 1,075,644,747 | 702,683,600 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 6,042,176,177,438 | 3,951,191,368,690 |
| I. Long-term receivables | 210 |  | - | - |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  | - | - |
| 3. Long-term inter-company receivables | 213 |  | - | - |
| 4. Other long-term receivables | 218 |  | - | - |
| 5. Provision for long-term bad receivable (*) | 219 |  | - |  |
| II. Fixed assets | 220 |  | 5,829,790,579,491 | 3,737,960,724,052 |
| 1. Tangible fixed assets | 221 | V. 8 | 1,430,999,167,554 | 353,490,456,660 |
| - Historical cost | 222 |  | 1,834,286,844,477 | 716,714,260,306 |
| - Accumulated depreciation | 223 |  | $(403,287,676,923)$ | (363,223,803,646) |
| 2. Finance leases fixed assets | 224 |  | - | - |
| - Historical cost | 225 |  | - | - |
| - Accumulated depreciation | 226 |  | - |  |
| 3. Intangible fixed assets | 227 | V. 9 | 85,321,040,815 | 85,568,512,637 |
| - Historical cost | 228 |  | 89,376,571,362 | 89,376,571,362 |
| - Accumulated depreciation | 229 |  | $(4,055,530,547)$ | (3,808,058,725) |
| 4. Construction in progress expenses | 230 | V. 10 | 4,313,470,371,122 | 3,298,901,754,755 |
| III. Property investment | 240 |  | - | - |
| - Historical cost | 241 |  | - | - |

Báo cáo này phải durọc dọc cùng vơi Bản thuyết minh Báo cáo tài chinh

| - Accumulated depreciation (*) | 242 |  | - |  |
| :---: | :---: | :---: | :---: | :---: |
| IV. Long-term financial investments | 250 |  | 50,610,000,000 | 48,160,000,000 |
| 1. Investment in subsidiaries | 251 |  | - | - |
| 2. Investment in joint-venture | 252 |  | - | - |
| 3. Other long-term investments | 258 | V. 11 | 56,000,000,000 | 56,000,000,000 |
| 4. Provision for devaluation of long-term finance investment | 259 | V. 12 | (5,390,000,000) | (7,840,000,000) |
| V. Other long-term assets | 260 |  | 161,775,597,947 | 165,070,644,638 |
| 1. Long-term prepaid expenses | 261 | V. 13 | 160,252,281,000 | 164,752,281,000 |
| 2. Deferred income tax assets | 262 |  | - |  |
| 3. Others | 268 | V. 14 | 1,523,316,947 | 318,363,638 |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 7,001,139,107,403 | 5,647,892,842,811 |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES (300= 310+330) | 300 |  | 5,653,220,605,339 | 4,672,476,104,237 |
| I. Short-term liabilities | 310 |  | 1,221,963,507,602 | 1,674,730,954,575 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 577,468,706,655 | 603,484,082,577 |
| 2. Trade accounts payable | 312 | V. 16 | 541,279,391,065 | 1,025,736,503,753 |
| 3. Advances from customers | 313 |  | 644,126,679 | 959,069,414 |
| 4. Taxes and liabilities to State budget | 314 | V. 17 | 11,395,150,044 | 7,992,530,750 |
| 5. Payable to employees | 315 |  | 12,226,122,860 | 11,066,728,943 |
| 6. Payable expenses | 316 | V. 18 | 5,879,143,594 | 1,055,210,304 |
| 7. Accounts payables-Affiliate | 317 |  | - |  |
| 8. Payable in accordance with contracts in progress | 318 |  | - | - |
| 9. Other short-term payables | 319 | V. 19 | 73,070,866,705 | 24,436,828,834 |
| 10. Provision for short-term liabilities | 320 |  | - |  |
| II. Long-term liabilities | 330 |  | 4,431,257,097,737 | 2,997,745,149,662 |
| 1. Long-term accounts payables-Trade | 331 |  | - |  |
| 2. Long-term accounts payables-Affiliate | 332 |  | - |  |
| 3. Other long-term payables | 333 |  | - | - |
| 4. Long-term borrowing and debts | 334 | V. 20 | 4,431,257,097,737 | 2,997,745,149,662 |
| 5. Deferred income tax | 335 |  | - |  |
| 6. Provision for unemployment allowance | 336 |  | - |  |
| 7. Provision for long-term liabilities | 337 |  | - |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400= 410+430) | 400 |  | 1,347,918,502,064 | 975,416,738,574 |
| I. Capital sources and funds | 410 |  | 1,349,817,066,529 | 979,194,566,256 |
| 1. Paid-in capital | 411 | V. 21 | 1,100,000,000,000 | 870,000,000,000 |
| 2. Capital surplus | 412 |  | 68,945,452,346 |  |
| 3. Other capital of owner | 413 |  | - | - |
| 4. Treasury stock | 414 | V. 21 | (902,752,100) | (902,752,100) |
| 5. Assets revaluation difference | 415 |  | - |  |
| 6. Foreign exchange difference | 416 |  | (8,273,862,735) | - |
| 7. Investment and development fund | 417 | V. 21 | 47,284,353,739 | 22,200,000,000 |
| 8. Financial reserve fund | 418 | V. 21 | 14,200,000,000 | 10,300,000,000 |
| 9. Other fund belong to owner's equity | 419 |  | - | - |
| 10. Retained profit | 420 | V. 21 | 128,563,875,279 | 77,597,318,356 |
| 11. Capital for construction work | 421 |  | - | - |
| II. Budget sources | 430 |  | $(1,898,564,465)$ | (3,777,827,682) |
| 1. Bonus and welfare fund | 431 |  | $(1,898,564,465)$ | (3,777,827,682) |
| 2. Budgets | 432 |  | - | - |

Báo cáo này phải được đọc cùng vói Bản thuyết minh Báo cáo tài chính


OFF BALANCE SHEET ITEMS

| ITEMS | Code | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: | ---: |
| 1. Leasehold assets |  |  | - | - |
| 2. Materials and goods kept or processed for others |  |  | - | - |
| 3. Goods deposited by others |  |  | - | - |
| 4. Bad debts already treated |  |  | - | - |
| 5. Foreign currencies : $\quad$ - USD |  |  |  |  |
| - EUR |  |  | $4,488.54$ | $11,436.90$ |
|  |  |  | $1,555.30$ | -284.95 |
| 6. Estimates for non-business and project expenditure |  |  | - | - |

## INCOME STATEMENT

Quarter 3/ 2009

|  | Code | EXP | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1. Revenue of sales and services | 01 | VI. 1 | 630,571,915,057 | 599,973,306,621 | 1,921,381,441,602 | 1,797,778,602,758 |
| 2. Deductions | 02 | VI. 1 | 3,718,426,200 | 387,101,908 | 6,004,384,200 | 9,160,190,892 |
| 3. Net sales and services ( $\mathbf{1 0 = 0 1 - 0 2 \text { ) }}$ | 10 | VI. 1 | 626,853,488,857 | 599,586,204,713 | 1,915,377,057,402 | 1,788,618,411,866 |
| 4. Cost of goods sold | 11 | VI. 2 | 481,127,722,820 | 515,961,858,273 | 1,522,561,888,953 | 1,604,908,337,613 |
| 5. Gross profit (20=10-11) | 20 |  | 145,725,766,037 | 83,624,346,440 | 392,815,168,449 | 183,710,074,253 |
| 6. Financial incomes | 21 | VI. 3 | 3,578,332,291 | 2,232,655,330 | 10,012,454,513 | 5,896,218,476 |
| 7. Financial expenses | 22 | VI. 4 | 10,825,975,661 | 16,027,530,502 | 56,124,716,095 | 55,763,698,266 |
| - Include: Interest expense | 23 |  | 12,277,539,714 | 16,604,265,108 | 41,822,828,228 | 36,390,223,866 |
| 8. Selling expenses | 24 | VI. 5 | 33,838,788,071 | 24,018,092,568 | 98,649,388,450 | 60,201,433,272 |
| 9. General \& administrative expenses | 25 | VI. 6 | 33,813,389,871 | 21,957,644,085 | 81,871,088,635 | 52,049,988,836 |
| 10. Net operating profit (30=20 + (21-22) - (24+25) | 30 |  | 70,825,944,725 | 23,853,734,615 | 166,182,429,782 | 21,591,172,355 |
| 11. Other incomes | 31 | VI. 7 | 49,207,298 | 247,822,494 | 3,673,359,951 | 425,166,355 |
| 12. Other expenses | 32 | VI. 8 | 8,714,620,048 | 1,682,017,027 | 18,877,524,136 | 2,010,210,064 |
| 13. Other profit (40=31-32) | 40 |  | (8,665,412,750) | (1,434,194,533) | (15,204,164,185) | (1,585,043,709) |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 62,160,531,975 | 22,419,540,082 | 150,978,265,597 | 20,006,128,646 |
| 15. Current corporate income tax expenses | 51 | V. 17 | 7,775,461,641 | - | 18,914,390,318 | - |
| 16. Deferred corporate income tax expenses | 52 |  | - | - | - | - |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 54,385,070,334 | 22,419,540,082 | 132,063,875,279 | 20,006,128,646 |
| 18. EPS (*) | 70 | VI. 9 | - | - | - | - |

## CASH FLOWS STATEMENT

Quarter 3/ 2009 (Indirect method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 01 |  | 3,578,332,291 | 20,006,128,646 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 02 | V.8-9 | 40,669,927,710 | 29,618,207,462 |
| Provisions | 03 | V.3,12 | (10,369,022,243) | 2,663,748,680 |
| Unrealized foreign exchange difference loss/gain | 04 |  | $(6,092,500,198)$ | 4,564,944,463 |
| Loss/gain from investment | 05 |  | $(1,601,411,063)$ | (2,305,617,780) |
| Interest expenses | 06 | VI. 4 | 41,822,828,228 | 36,390,223,866 |
| 3. Operating profit before the changes of current capital | 08 |  | 68,008,154,725 | 90,937,635,337 |
| Changes in accounts receivable | 09 |  | 108,398,790,350 | $(368,501,738,551)$ |
| Changes in inventories | 10 |  | 765,684,716,248 | 59,220,427,283 |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | (470,492,279,132) | 517,119,199,646 |
| Changes in prepaid expenses | 12 |  | 144,212,247 | 5,104,337,865 |
| Paid interest | 13 |  | (36,998,894,938) | (30,360,644,198) |
| Paid corporate income tax | 14 |  | $(11,138,928,677)$ |  |
| Other receivables | 15 |  | 14,103,542,399 | 8,705,662,803 |
| Other payables | 16 |  | $(1,345,839,525)$ | (9,533,092,100) |
| Exchange rate difference in the investment | 17 |  | (8,273,862,735) | 33,406,573,281 |
| Net cash provided by (used in) operating activities | 20 |  | 428,089,610,962 | 306,098,361,366 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (2,132,499,783,149) | (2,226,058,698,278) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 | VI. 7 | 11,545,455 | 127,772,922 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 | V. 2 | $(168,852,900)$ | $(7,879,934,625)$ |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 2,028,344,866 | - |
| 5. Cash paid for joining capital in other companies | 25 | V. 11 | - | (42,000,000,000) |
| 6. Withdrawal of capital in other companies | 26 |  | - |  |
| 7. Cash received from interest, dividend and distributed profit | 27 | VI. 3 | 1,485,612,401 | 2,506,037,895 |
| Net cash used in investing activities | 30 |  | (2,129,143,133,327) | $(2,273,304,822,086)$ |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | 298,945,452,346 |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 | V. 21 |  | (902,752,100) |
| 3. Cash received from long-term and short-term borrowings | 33 | V.15-20 | 2,475,377,316,530 | 2,422,963,242,954 |
| 4. Cash paid to principal debt | 34 | V.15-20 | (1,077,769,186,164) | $(453,390,800,496)$ |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 | V. 21 | $(16,709,186,850)$ | (21,016,761,500) |
| Net cash (used in) provided by financing activities | 40 |  | 1,679,844,395,862 | 1,947,652,928,858 |
|  |  |  |  |  |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | (21,209,126,503) | $(19,553,531,862)$ |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 | V. 1 | - | 39,933,872,084 |
| Influence of foreign exchange fluctuation | 61 |  | $(92,309,491)$ | 172,344,044 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR ( $70=50+60+61$ ) | 70 | V. 1 | (21,301,435,994) | 20,552,684,266 |

